



MODULE C: The Order Process

Step 3: BYOD or New Phone

Bring Your Own Device (BYOD)

Reasons: I know how my phone works.
All my content is on my device.
I own it, no monthly payments.

IBO: **Two critical pieces of information:**

1. Under contract?
 - a. If yes, pay full balance or finish lease AND check compatibility (2-step process)
 - b. If no, run 2-step compatibility check.
2. Run the 2-step compatibility check (instructions to follow).

Buy A New Device

- To ensure compatibility with Flash Wireless, purchase a new device from Flash Wireless or an authorized Flash Marketplace provider (instructions to follow).
- Newer devices provide an optimum performance experience.
- Older devices, even if compatible, may not run at optimum performance.
- Older 3G devices will only allow talk and text, no data and will not work on the Flash Green Network.
- Contents such as contacts, pictures, and phone number can be transferred to new devices with the Flash App.

Two-step Compatibility Check

The compatibility check is part of the Pre-Order Checklist and varies depending on the customer's choices. You have completed the 3 decision making steps, now choose the Pre-Order Checklist step based on your customer's choices.

Step 1: Customer Chooses a Network

Step 2: Customer Chooses a Service Plan

Step 3: Customer Chooses a Phone: BYOD (Bring your Own Device) or Buy a New Device

Step 4: Complete the Pre-Order Checklist – Must do!

+Flash Yellow: BYOD (Bring Your Own Device)

+Flash Yellow: Buy a New Device

+Flash Green: BYOD (Bring Your Own Device)

+Flash Green: Buy a New Device