

Big Business Lead Pass Forms

Requirements

The Big Business lead form should only be used for Big and Medium Business customers requesting a custom rate proposal that meet the following minimum annual commodity only spend:

Medium Business - \$17,000 of gas, or \$17,000 of electricity.

Big Business - \$25,000 of gas, or \$25,000 of electricity.

If the customer requires multiple accounts to meet the minimum usage threshold, all those accounts must be billed under one legal entity who has both the legal authority to place the accounts under contract with XOOM Energy, and the legal responsibility for the bills.

How to Submit a Big Business Lead Pass

Click [here](#) to download a Big Business Form for your customer's state from the drop down menu.

Complete all requested fields on the form, and have your customer sign the Letter of Authorization (LOA). You must also include one recent invoice copy showing usage in energy units (kWh, Therms, etc.) for each account submitted with the lead. Note: Utilities in IN, KY, MI and VA, do not recognize LOA's for the release of usage data. Please provide either 12 months of invoices, or a recent invoice with a graph showing 12 months of usage for each account. Completed forms and invoice documentation should be emailed to bbpinfo@acninc.com.

Next Steps

Once a lead is received and validated, a XOOM Energy Specialist will contact your customer, validate credit (where applicable), secure Historic Use Data, and create and communicate custom rate proposal options to the customer. You can follow the progress of the lead on your Back Office, and XOOM Energy will provide e-mail or call updates as warranted. Please note, this process may take up to 10 business days to complete.

Note: Customers will not appear on your Personal Customer List (PCL) until the signed contract has been received and processed at XOOM Energy.