



Let us help you succeed!

First Things First

- **Training:** Review the merchant services training materials on ACN Compass.
- **Alerts:** Sign up for ACN alerts.

Next Things Next

- **Straightforward Solutions:** Get familiar with our face-to-face, online, mobile, and key entry solutions.
- **Preferred Pricing:** Our competitive pricing leverages the overall buying power and partnership with ACN. Merchants may be eligible for a meet or beat pricing opportunity.

Get out there and submit leads!

- **Reach Out:** Connect with your small business network (think salons, restaurants, retail, medical offices, and websites) and ask if they accept credit card payments. We work with most types of businesses even if they have never accepted credit cards before!
- **Easy Sign-up:** Point your customer to your Personal Website and they can choose to sign up right there or request a custom proposal.
- **Close the Deal:** A Sphere Account Executive closes the deal by reaching out to the customer, providing an offer if they requested a custom proposal and completing the sales process.
- **Get Paid:** You earn points on account approval and money every time a card is swiped!

