



HOW TO GET STARTED & SHARE

Impact Health Sharing

Impact Health Sharing is an affordable alternative to traditional health insurance. Impact is a caring community of people who share in each other's medical bills and is for anyone interested in sharing, acting responsibly together, and saving on health care.

Who is Impact's ideal member?

- ✓ Anyone who is interested in saving money on their healthcare.
- ✓ Anyone interested in a community approach to ethics-based healthcare. It works better, feels better than insurance.
- ✓ Anyone who purchases their own health insurance. Self-employed, gig economy workers, freelancers and small business owners are ideal.
- ✓ People who want to retire or become self-employed, but don't feel like they can due to the high cost of healthcare. Impact Health Sharing can give them the freedom they've been looking for.



STEP 1

Get
Accredited

The first step in getting started is to get Impact accredited.

If you submit a lead without being accredited, the leads will not be processed, and you will not have the opportunity to earn.

- **You can complete the accreditation and registration information on ACNcompass.com.** First, go to Products / Impact Health Sharing and register for the accreditation. Please be sure to type your email correctly; this is how you will receive your links to the accreditation. Once accredited, you can start talking to prospective customers about Impact Health Sharing.



STEP 2

Start a Conversation

Contact the prospective customer and use one of these conversation starters.

- I recently found out about a way where people are saving up to 50% a month* on their healthcare. Would you be interested in hearing more about it?
- Do you currently pay for health care yourself? Or, Do you get healthcare from your employer?
- Are you interested in reducing your overall health care spending? For Singles, Impact monthly shares start about \$65 and Families start at \$330. **These prices can often beat even employer-based plans.**
- How much do you pay towards your healthcare each month? You may want to check this out. A lot of people are saving up to 50% a month* on their healthcare.
- Are you happy with your healthcare plan? Can you see the providers you want?
- Timing. If someone thinks they must wait to make a change, they do not. Healthcare sharing is open year-round with no open enrollment restrictions. Prospects can switch at any time.

** Savings realized by Impact members will vary and Impact Health Sharing does not promise or guarantee savings. When evaluating the cost of Impact Health Sharing it is important to include the monthly share amount, the Primary Responsibility Amount, the Co-Share and any assessments.*



STEP 3

Refer Leads

Ready? Connect them with Impact:

- You can have them check their price and request info from your personal storefront. Just have your customers submit their info and the Impact Health Sharing team will do the rest.



STEP 4

Earn Points

What happens next? Impact takes care of the rest.

1. Once submitted they will be **presented the opportunity to schedule a call** with an enrollment specialist. If they don't schedule the call, they will be contacted within three business days via phone call, text, and email.
2. Prior to the enrollment specialist calling, the **customer will receive a text message** thanking them for their interest in Impact Health Sharing and to look for a call from Impact shortly. The text message will also include a link to schedule a consultation if they prefer.
3. Second, the customer will **receive a phone call from Impact.**
4. Lastly, an email will be sent acknowledging their interest and giving them the ability to **set up a meeting with the enrollment specialist.**
5. **ACN will update the Personal Customer List** once the lead has been submitted so that the referring IBO can follow the prospect's status. ACN will provide the updates on the Personal Customer List for the status of the customer order.
6. If the prospect chooses to move forward, they will submit the application along with the fee. Once the fee has been processed, **ACN will award the customer points** according to the ACN compensation plan.